

# CENTRAL NM MOUNTAIN AUTO/TIRE CENTER



**BUSINESS ASSET SALE / Seller Motivated!** Established, well known business in a growing area.  
Albuquerque/Central NM Mountains



**LIST PRICE:** \$250,000

**2024 Gross Receipts** \$1,730,770

**2024 SDE** \$115,965

## FEATURES

- Offered below Estimated Market Value.  
Sellers motivate for quick sale!
- Loyal and returning customer base, providing 75% of business.
- Long standing business in a prime location.
- Property available for lease
- One of the few shops in the Central NM Mountains.
- Potential to continue to grow revenue through exclusive services.
- 5+ bays/Turn-key ready

BARBARA KLINE  
(505)720-6593

[barbara@go-absolute.net](mailto:barbara@go-absolute.net)

# DISCLAIMER AND CONFIDENTIALITY

This is a confidential marketing package intended solely for the reader's use in determining its desire to express further interest in the purchase of this offering. Additionally, this package and the information contained herein is not for public distribution and is intended only for parties with a bonified interest in the purchase of these business assets and should not be distributed otherwise.

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By receipt of this marketing package, the reader agrees it will not contact or approach the seller or any employees, vendors, customers of the business, nor the landlord if the property is leased, regarding this offering without express permission of the broker.

The owner has absolutely no obligation to sell the business assets listed herein to any person or entity regardless of proposed pricing or terms. Additionally, the owner reserves the right, in its sole and absolute discretion, to reject any or all offers or expressions of interest to purchase the business assets.

## **CENTRAL NM MOUNTAIN AUTO/TIRE CENTER**

BUSINESS ASSET SALE / ALBUQUERQUE CENTRAL NM MOUNTAINS

BARBARA KLINE  
(505)720-6593  
barbara@go-absolute.net



131 Madison NE Albuquerque, NM 87108  
505-346-6006 info@go-absolute.net

# DESCRIPTION



Total revenues for 2024 topped \$1,730,770, with seller discretionary earnings of 6.7%. This business is an excellent candidate for a strategic expansion of an established auto repair company and would also be ideal for an owner/operator considering their first purchase. One possibility for future expansion could be increased emphasis on roadside assistance and service. As one of the few established shops in the area, the business has shown steady growth over the past few years, including growth in the 2020 and 2021 Covid years when many businesses struggled. It topped 6 % a year growth in both FY 2022 and 2023.



[\*\*VIEW WEBSITE >\*\*](#)

More business and operations data is available under a Non-Disclosure Agreement.  
Contact broker for more information.

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## FINANCIAL INFORMATION 2024

Total Revenues (TR)	\$1,730,770
Seller Discretionary	\$115,965
SDE as % of TR	6.7%

This successful Automotive and Tire center has been in business since 1984 and managed by current owners since the '90s. It is one of the few established shops in the Central New Mexico Mountains and has made a name through extensive and special services offered.

## BUSINESS SALE OVERVIEW

- Offered below Estimated Market Value. Seller Motivated for Quick Sale!
- The sale will include all workshop equipment and several vehicles. Inventory to be incremental to the sales price. Final Inventory can be accounted for and discussed prior to purchase.
- Owner is willing to discuss owner financing with appropriate down payment and terms.
- This is an asset sale. Seller wishes to retire.
- The business operates out of an owned space. Sellers open to lease or sale of property. See Broker for more details..

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# LOCATION



## CENTRAL NM MOUNTAINS DEMOGRAPHICS

Population	25,000+/-
Households	7,550+/-
Median Average Income	\$75,000+/-

The Central NM Mountains is compiled of multiple areas of NM. This includes but is not limited to counties such as Bernalillo, Santa Fe, Torrence and Sandoval Counties. Since the year 2000, the population of the area has estimated to have a growth of over 60% and is still primed to grow into the foreseeable future. Central NM Mountains is just a short drive to Albuquerque, NM which is one of the highest populated areas of the State. Central NM Mountains is known for its mountain landscape and breathtaking views. It is home to a diverse collection of shops, restaurants, hiking trails, horseback riding trails and the Museum of Archaeology and Material Culture.



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# ALBUQUERQUE, NM

Albuquerque, New Mexico is a thriving and dynamic city that offers a wealth of opportunity for commercial real estate investors. With a population of nearly a million people, the metro area has a projected growth rate of 7.2% over the next 2.5 years. Rio Rancho, a suburb of Albuquerque, has experienced explosive growth of over 65% from 2000–2010, making one of the fastest growing cities in the United States. Albuquerque boasts a diverse economy with a strong presence in the technology, aerospace, and healthcare sectors, providing a solid foundation for investment.

The city's prime southwest location offers easy access to major transportation routes and markets, making it ideal for businesses seeking to expand their reach. Albuquerque is ranked as one of Forbes Best Cities for Business for its concentration of high-tech private companies and government institutions. Its key tech employers include Sandia Labs, Intel, Raytheon and Northrup Grumman. The University of New Mexico (UNM) and its associated hospital (UNMH) together employ 20,210 people, while Kirtland Air Force Base and Sandia National Laboratories employ a highly educated work force of 23,000. Albuquerque's International Balloon Fiesta and proximity to the world-famous city of Santa Fe make tourism another significant contributor to its diverse economy.

Albuquerque represents an exciting opportunity to tap into a dynamic and rapidly evolving market. The city's diverse and growing economy makes it an attractive choice to build your business.

## ALBUQUERQUE MSA DEMOGRAPHICS



Population

924,160



Growth Since 2020

0.99%



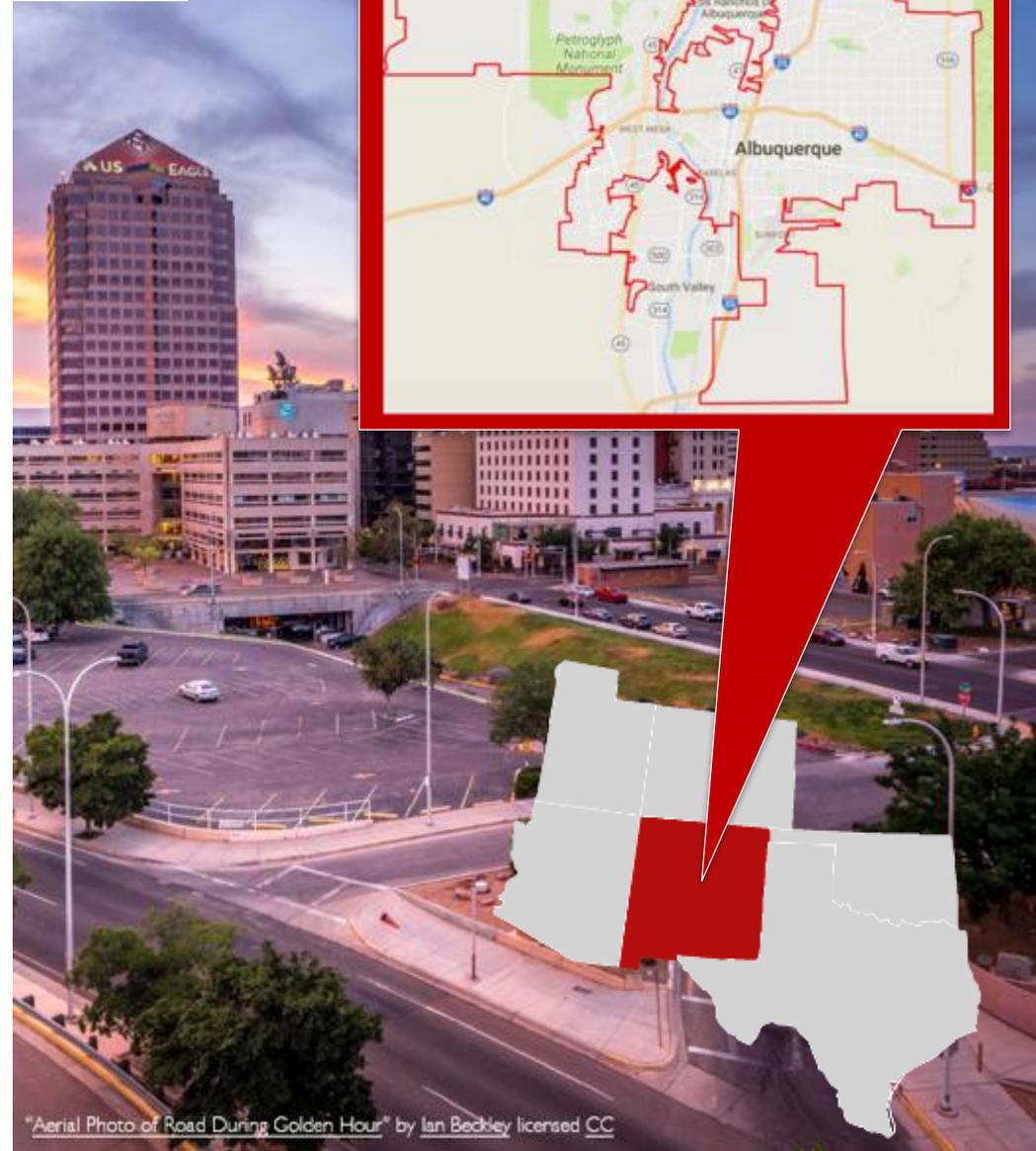
Median HH Income

\$53,936

2020 Estimates

## CENTRAL NM MOUNTAIN AUTO/TIRE CENTER

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"Aerial Photo of Road During Golden Hour" by Ian Beckley licensed CC

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# BUSINESS BROKERS



**BARBARA KLINE**

Vice President/Certified Business Broker

**(505)720-6593 / [barbara@go-absolute.net](mailto:barbara@go-absolute.net)**

Barbara is a Certified Business Broker and commercial Realtor. Barbara has been founder or co-founder of seven businesses as well as business and marketing consultant to several hundred businesses on three continents ranging from startups to multi-million-dollar corporations. Barbara's experience allows her to provide business acquisition and disposition services second-to-none in the New Mexico market. Barbara has over 30 years of experience as a real estate investor and specializes in industrial and office real estate. She has been involved in community and business development in New Mexico for more than 15 years in both Bernalillo and Sandoval Counties. She was recognized as one of the top 25 business mentors in the United States in Alignable's Mainstreet Mentor search.





## WHO WE ARE

The **Business Brokerage Group** at **Absolute Investment Realty** is your trusted partner in buying and selling your businesses. A division of Absolute Investment Realty, New Mexico's premier commercial real estate brokerage firm, we pride ourselves in providing the utmost level of business brokerage services. In addition to being experts in commercial real estate, our business brokers are members of the International Business Brokers Association and have advanced training and years of experience in the business acquisition and sales process. We are experts on current market conditions and provide expert advice on positioning, pricing and selling strategies. We have industry wide connections work hand in hand with our peers, principals and institutions to get the deal done.

## OUR MISSION

Absolute Investment Realty's mission is to help our clients realize their real estate and business goals.

## HOW WE HELP OUR CLIENTS SUCCEED

Our firm excels because we execute with attention to detail, exceptional financial analysis capabilities, second to none market knowledge, and the highest level of customer service. We start by understanding our client's needs and working closely with them to develop a customized plan specifically designed to help our clients reach their goals as expeditiously as possible.